SELL THE MOVE

PRICING GUIDE

SHORT DISTANCE MOVES

Applies within any major city or town — e.g. Johannesburg, Pretoria, Durban, Cape Town, Bloemfontein, Polokwane, Kimberley, George, East London, Port Elizabeth, Nelspruit and similar.

Home Size	0 - 40 km	80 - 100 km+
1 Bed	R1 500 - R1 900	R2 900 - R3 900
2 Bed	R2 000 - R2 900	R4 900 - R5 900
3 Bed	R3 500 - R3 900	R6 900 - R8 000
4 Bed	R3 900 - R4 900	R5 000 - R9 900
5 Bed+	R4 900 - R8 000	R6 000 - R12 900

LONG DISTANCE ROUTES

Busiest inter-city corridors. Additional routes are estimated using the same distance-based logic as the core routes, confirm and adjust against live fuel and toll costs before quoting.

Route	1 Bed	2 Bed	3 Bed	4 Bed +
JHB > CPT	R5 000 - R6 000	R9 000 - R14 000	R32 000 - R36 000	R38 000 - R42 000
CPT > JHB	R4 000 - R5 000	R7 000 - R9 000	R18 000 - R26 000	R27 000 - R32 000
JHB > DBN	R4 000 - R5 500	R7 000 - R12 000	R15 000 - R18 000	R20 000+
DBN > JHB	R4 500 - R4 900	R7 000 - R9 000	R12 000 - R15 000	R18 000+
JHB > PLK	R4 000 - R7 000	R7 000 - R8 000	R10 000 - R15 000	R20 000*
Nelspruit > CPT	R6 500 - R9 000	R10 000 - R15 000	R25 000 - R28 000	R38 000*
JHB > Bloemfontein	R4 500 - R5 500	R7 000 - R9 000	R12 000 - R17 000	R17 000 - R20 000
JHB > Nelspruit	R4 000 - R5 000	R6 500 - R8 500	R12 000 - R15 000	R17 000 - R20 000
JHB > Kimberley	R5 000 - R6 000	R8 000 - R10 000	R13 000 - R17 000	R22 000 - R26 000
JHB > Gqeberha (PE)	R5 000 - R6 000	R9 000 - R14 000	R32 000 - R36 000	R38 000 - R42 000
CPT > George	R4 500 - R5 500	R7 000 - R9 000	R14 000 - R18 000	R32 000 - R42 000

**Estimated total for available data points, confirm against current route costs. Rows with no data reflect the original pricing source and should be filled in as quotes are collected.*

STORAGE

Home Size	Monthly Rate
1 Bed	R1 900 / month
2 Bed	R2 500 / month
3 Bed	R3 500 / month
4 Bed	R4 900 / month
5 Bed+	R6 000 / month

FULL TRUCK PRICING FORMULA

For a full truck: Quote = (Fuel + Labour + Tolls + Wages) × 3

Note on negotiating: *Prices are negotiable — but keep any discount small. Dropping too much too fast signals your price wasn't fair to begin with and can cost you the client's trust as much as their booking.*

If you aren't sure of the pricing, have your preferred transport/partner confirm first then add your own cut on top and give your client a price.

MOVING INVENTORY

CLIENT QUOTE FORM

Please fill in every item you're moving so we can give you an accurate, no-surprise quote.

YOUR DETAILS

Full Name		**Phone / WhatsApp**	
Moving From		**Moving To**	
Preferred Date		**Preferred Time**	
Property Type		**Floor / Stairs / Lift**	
Parking Distance		**Access Notes**	

LOUNGE / LIVING ROOM

Item	Qty	Item	Qty
3-Seater Sofa		2-Seater Sofa	
Single Sofa/Chair		Coffee Table	
TV & Stand		Bookshelf	
Rug		Lamp(s)	
Side Table		Decor/Ornament Boxes	

DINING ROOM

Item	Qty	Item	Qty
Dining Table		Dining Chairs	
Sideboard / Buffet		Display Cabinet	
Bar Cart			

BEDROOM(S) — list total quantity across all bedrooms

Item	Qty	Item	Qty
Double/Queen Bed		Single Bed	
King Bed		Mattress(es)	
Wardrobe		Bedside Table	
Dresser / Chest of Drawers		Mirror	
Bedroom Boxes			

KITCHEN

Item	Qty	Item	Qty
Fridge		Freezer	
Stove / Oven		Microwave	
Dishwasher		Kitchen Table & Chairs	
Kitchen Boxes (crockery/utensils)			

BATHROOM

Item	Qty	Item	Qty
Bathroom Cabinet		Mirror	
Laundry Basket			

STUDY / HOME OFFICE

Item	Qty	Item	Qty
Desk		Office Chair	
Bookshelf		Filing Cabinet	
Computer/Printer Boxes			

GARAGE / LAUNDRY / OUTDOOR

Item	Qty	Item	Qty
Washing Machine		Tumble Dryer	
Ironing Board		Tools/Workbench	
Lawnmower		Bicycles	
Garden Furniture		Braai / BBQ	

BOXES & SPECIAL ITEMS

Special/fragile/heavy items (piano, safe, pool table, artwork, aquariums, etc.) may need extra crew or equipment, please mention them below.

Item	Qty	Item	Qty
Small Boxes		Medium Boxes	
Large Boxes		Wardrobe Boxes	
Artwork / Mirrors (framed)		Piano	
Pool Table		Safe	
Other (specify below)			

Other items not listed above:

For office use only

Estimated truck size: _____ Estimated crew: _____ Estimated quote: R _____